



# GRAY REED



## REAL ESTATE

Gray Reed

The expertise and diversity of our real estate and finance attorneys allows us to effectively, efficiently and timely deliver the highest quality legal services for all aspects of our clients' real estate needs throughout Texas and across the United States. In fact, our real estate practice is recognized in the 2023 *Chambers USA* legal directory and *Best Lawyers' 2024 "Best Law Firms"* ranking. Three of our attorneys are Board Certified in Commercial Real Estate by the Texas Board of Legal Specialization.

### OUR REPRESENTATION

Our Real Estate Practice Group includes representation of developers, builders and investors in connection with all aspects of the acquisition, financing, construction, development, leasing and disposition of commercial, medical, industrial, and multifamily residential projects.

We also have extensive experience representing developers and builders with all aspects of the development of single family subdivisions including projects located within development districts, municipal utility districts and fresh water supply districts.

In leasing matters, we represent both landlords and tenants in a wide array of projects including large retail and mixed used shopping centers, office, big box stores, medical and industrial.

We also represent both private entities or individuals and financial institutions, including banks, savings and loan companies, mortgage companies, insurance companies, and others in connection with the negotiation and documentation of real estate loan transactions.

### OTHER REAL ESTATE EXPERTISE

- Financing and negotiation of CMBS loans and related defeasance matters, Freddie Mac and Fannie Mae loans
- Land use, zoning, permitting and negotiations with governmental authorities
- Workouts, restructuring and pre-suit dispute resolution
- Enforcement matters such as foreclosures, bankruptcies and evictions
- Environmental issues related to the ownership and development of real estate
- Tax matters, including tax implications and structuring, counsel for REITS and REMICS, qualified opportunity zones

### INDUSTRY INVOLVEMENT

Many of our real estate attorneys currently serve or have recently served in leadership roles for industry-specific organizations, such as CREW, TREC and the State Bar's Committee on Real Estate Legislative Affairs.

### WHY REAL ESTATE CLIENTS FEEL AT HOME AT GRAY REED

Your experience with our real estate attorneys will be fully aligned with your goals and objectives and tailored specifically to how you want to do business with us. Whether we are your longtime partner in closing a high value transaction or representing you in the courtroom, you'll be comfortable with our skill and practical approach. We know exactly when to turn up the heat and when collaboration is the smartest way for you to achieve your goals.